



November 16, 2016

Quentin Pell, VP - Corporate Communications/Public Relations  
Tanger Factory Outlet Centers, Inc.  
3200 Northline Avenue, Suite 360  
Greensboro, NC 27408

RE: Public transportation service to Tanger Outlets - Daytona Beach

Dear Mr. Pell:

I send this letter to discuss the interest of Tanger Outlets in creating a shared partnership that would allow Votran, Volusia County's public transportation provider, to create service to the new Tanger location in Daytona Beach. The opening of the new mall offers an exciting opportunity for an equal funding partnership between Volusia County, the city of Daytona Beach and Tanger to provide public transportation access to 900 jobs and the 75 retail shops that Tanger brings to our area.

At the moment there is no public transportation service to the Tanger site. Without a sustainable, long term funding agreement in place, the county cannot fund the additional operating and capital cost associated with new service. Votran and Volusia county recognize that there will be demand to the Tanger site and we would like nothing more than to meet that demand through a meaningful, long-term funding partnership between all parties.

There are a variety of options we have put together that vary in cost and scope of service. At your convenience, please let me know if this is something Tanger Outlets would be interested in discussing.

Sincerely,

A handwritten signature in blue ink, appearing to read "Steven Sherrer", with a long horizontal flourish extending to the right.

Steven Sherrer  
General Manager

Copy: James T. Dinneen, County Manager  
Donna de Peyster, Deputy County Manager/CFO  
James V. Chisholm, Daytona Beach City Manager  
Dona D. Butler, Community Services Director

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